# Prusik Asian Equity Income Fund

# PRUSIK

# LONG ONLY ABSOLUTE RETURN INVESTING IN ASIA

#### 31 October 2014

Monthly Fund Fact Sheet

# **Investment Objective**

To select a portfolio of equity investments in the Asia Pacific ex Japan region with above average dividend yields and which have the ability to grow their dividends over time. The fund aims to out-perform the MSCI Asia Pacific ex-Japan index by 5-10% annually whilst growing its dividend over time.

#### **Fund Facts**

| Fund Size (USD) | 834.0m               |
|-----------------|----------------------|
| Launch Date     | 31 December 2010     |
| Fund Manager    | Tom Naughton         |
| Fund Structure  | UCITS III            |
| Domicile        | Dublin               |
| Currencies      | USD (base), GBP, SGD |
| Index           | MSCI Asia Pacific ex |

#### Performance - Class B USD (%)

|                   |             | Fund  | Index |  |  |
|-------------------|-------------|-------|-------|--|--|
| 1 Month           |             | 2.31  | 2.74  |  |  |
| 3 Month           |             | 0.95  | -3.84 |  |  |
| Year to Date      |             | 14.55 | 6.91  |  |  |
| Since Launch      |             | 82.10 | 16.52 |  |  |
| Since Launch (    | Annualised) | 16.89 | 4.07  |  |  |
| Source: Bloomberg |             |       |       |  |  |

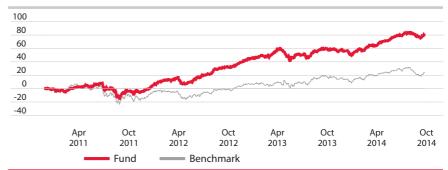
#### **Investment Process**

The process is both quantitative and qualitative with the latter dominating. The universe is screened for those high dividend stocks which have the greatest ability to sustain and grow their dividends over time. A particular emphasis is placed on identifying those companies with exceptional franchises, annuity like cash flows and pricing power which are trading at significant discounts to intrinsic value.

#### **Dividend Dates**

Dividends paid twice annually (January and July)

#### Fund Performance - Class B USD (%)



Source: Bloomberg. Total return net income reinvested.

#### **Fund Manager Commentary**

We reduced the cash position in the fund significantly this month from 12% at the end of September to 2% at the end of October. The reason for this is not because we believe that markets will rally, just as the high cash position was not due to a belief that markets would fall. It is simply because we are finding more companies to buy and fewer companies to sell. The most significant use of cash was to increase our holdings in Korea, mainly in the preference shares of **Samsung Electronics** and **Hyundai Motor**. Although these are not companies that would typically be of interest to us, the extreme level of bearishness on both companies has led them to trade at exceptionally low valuations which discount financial distress. However, owing to the sizeable amount of net cash each company has on its balance sheet we think the probability of this scenario playing out is low.

Although these two companies operate in different industries they have a lot in common. Both have strong global brands, a high return on capital, net cash equal to 35-50% of their market capitalisation and trade on less than 2x EV/EBITDA. Although recent events have led investors to doubt whether cash will be returned to shareholders, our belief is that this will happen and the 2% dividend yield will increase substantially over the next 5 years. Both companies are extremely unpopular with investors and while this is not without reason, we believe that this presents us with an exceptional risk / return opportunity. Although by no means risk free, we now have 5% of the fund in these two positions.



All data as at 31.10.14. Source: Prusik Investment Management LLP, unless otherwise stated.

# Prusik Asian Equity Income Fund



#### Top 5 Holdings (%)

| Hutchison Whampoa Ltd    | 5.3 |
|--------------------------|-----|
| Cheung Kong Holdings     | 5.1 |
| HSBC Holdings            | 3.6 |
| MTR Corporation          | 3.4 |
| SK Telecom Co Ltd        | 3.4 |
| Total Number of Holdings | 46  |

#### **Portfolio Financial Ratios**

| Predicted Price/Earnings Ratio | 11.3x |
|--------------------------------|-------|
| Predicted Return on Equity (%) | 13.4  |
| Predicted Dividend Yield (%)   | 5     |

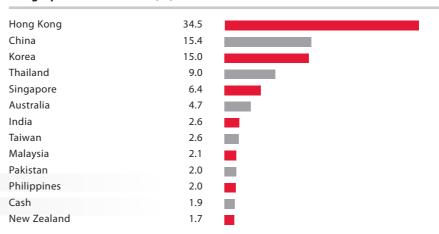
#### Risk Metrics

| Tracking Error (% pa) | 6.8  |
|-----------------------|------|
| Beta                  | 0.79 |
| Alpha                 | 13.7 |
| Volatility (%)        | 12.6 |
| Sharpe ratio          | 1.34 |
|                       |      |

#### Thematic Breakdown (%)



#### Geographical Breakdown (%)



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# **Management Fees**

### **Annual Management Fee**

1.0% p.a. Paid monthly in arrears

#### **Performance Fee**

Class 1: None

Class 2 and Class U: 10% of the net outperformance of the MSCI Asia Pacific ex Japan Index (MXAJP) with a high-water mark paid quarterly

**Temporary Front End Charge:** 3% introduced on 2nd December 2013 paid to the benefit of the fund.

#### **Dealing**

| Dealing Line                | +353 1 603 6490                     |
|-----------------------------|-------------------------------------|
| Administrator               | Brown Brothers<br>Harriman (Dublin) |
| Dealing Frequency           | Daily                               |
| Valuation Point             | 11am UK time                        |
| Dealing Cut-off             | 5pm UK time                         |
| Min. Initial Subscription   | USD 10,000                          |
| Min. Subsequent Subscriptio | n USD 5.000                         |

# **Share Class Details**

| Class 1  |          |                  | Sedol   | ISIN         | Month-end NAV |
|--|----------|------------------|---------|--------------|---------------|
| A USD  | Unhedged | Non distributing | B4MK5Q6 | IE00B4MK5Q67 | 187.15        |
| B USD  | Unhedged | Distributing     | B4QVD94 | IE00B4QVD949 | 155.99        |
| C GBP  | Hedged   | Distributing     | B4Q6DB1 | IE00B4Q6DB12 | 156.70        |
| D SGD  | Hedged   | Distributing     | B4NFJT1 | IE00B4NFJT16 | 149.61        |
| Class 1 shares were closed to further investment on 30th November 2012 |          |                  |         |              |               |

| Class 2 |          |              | Sedol   | ISIN         | Month-end NAV |
|---------|----------|--------------|---------|--------------|---------------|
| X USD   | Unhedged | Distributing | B4PYCL9 | IE00B4PYCL99 | 142.55        |
| Y GBP   | Hedged   | Distributing | B4TRL17 | IE00B4TRL175 | 143.63        |
| Z SGD   | Hedged   | Distributing | B6WDYZ1 | IE00B6WDYZ18 | 142.25        |

Class 2 shares were soft closed to new investors as of 30th November 2012. Performance fee based on individual investor's holding

| Class U |          | Sedol        | ISIN    | Month-end NAV |        |
|---------|----------|--------------|---------|---------------|--------|
| U GBP   | Unhedged | Distributing | BBP6LK6 | IE00BBP6LK66  | 112.21 |

Class U shares are open to current investors only. Performance fee based on fund performance as a whole

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